

**NetSuite.org in the philanthropic arm of NetSuite Inc. NetSuite.org donates NetSuite software to social enterprises to support and accelerate their growth. By supporting the growth of social enterprises, we seek to accelerate their social impact.**

## FOCUS AREA

Social enterprises whose activities generate positive social impact.

## AM I A SOCIAL ENTERPRISE?

NetSuite.org defines social enterprise as "an organization that applies business strategies to achieving philanthropic goals." If you are unsure if your organization might be a social enterprise, it is a good sign if you would fit into the communities around the following organizations ([www.socialcapitalmarkets.net](http://www.socialcapitalmarkets.net); [www.socialenterprise.org.uk](http://www.socialenterprise.org.uk); [www.se-alliance.org](http://www.se-alliance.org)).

## THE AWARD

NetSuite.org donates software licenses. The standard donation includes a complete software package sufficient to run all aspects of a small organization:

- ✓ Full NetSuite mid-market software suite, 5 user licenses, silver support.
- ✓ NetSuite essentials training course.
- ✓ Implementation materials.
- ✓ Additional items and users may be purchased at a discount and/or may be donated.

## DEADLINES

Awards are made on a rolling basis.

## Requirements

1. Is determined to be, at NetSuite's sole discretion, a social enterprise.
2. May be organized as a for-profit entity or a charity.
3. Is not a current NetSuite customer.
4. Focused on automating their business process with NetSuite software.
5. Can clearly articulate their social impact and offer metrics to measure it.
6. Has the organizational capacity to implement NetSuite software and use it to accelerate their social impact, as measured by their metrics.

## Donation Terms

Grantees receive the standard donation at a 100% discount for the first year. Additional users and modules may be purchased at a significant discount tied to the grantee's annual revenue.

	Annual Revenue of the Social Enterprise			
	\$0-2M	\$2-5M	\$5M-10M	\$10M+
<b>First year, standard donation</b>	Donated (100%)	Donated (100%)	Donated (100%)	Donated (100%)
<b>Subsequent years, standard donation</b>	Donated (100%)	80% discount	7.5% price cap starting at 50% discount	Retail prices
<b>Additional Items</b>	80% discount	50% discount	7.5% price cap starting at 50% discount	Retail prices

*Additional items refer to add-ons, users and associated support only. Discounts do not apply to training, professional services or platinum support.*

## Standard Donation

NetSuite mid-market suite, 5 user licenses, silver support and NetSuite essentials training course.

## Renewal

Donations will automatically be renewed each year on the terms outlined above as long as NetSuite Inc., in its sole discretion, determines your organization continues to meet the selection criteria under the grant program guidelines, you remain a social enterprise, the donation program remains in existence, and your organization actively uses your NetSuite account.

## To Apply

Visit <http://www.netsuite.org/>

## Selection Criteria

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1. Is the applicant is qualified?
2. NetSuite does not grant to individuals.
3. Primary purpose is non-religious, non-political. Organization is not primarily a professional or trade association.
4. Group does not discriminate on the basis of race, ethnic or national origin, religious affiliation, gender, sexual orientation, age, disability, physical appearance, language, educational background or veteran status.
5. Are the applicant's goals are achievable?
6. Automation of a single, achievable business process. Projects focusing on ecommerce, accounting, and/or fundraising/donor management are preferred.
7. Applicant understands NetSuite software and how it can fit their needs.
8. Does the applicant generate significant social impact?
9. Applicant clearly articulates their social impact and offers at least one metric.
10. Does the applicant have sufficient organizational capacity?
11. Applicant demonstrates the knowledge, staffing and willingness to allocate the resources required to implement an integrated, web-based ERP/CRM system.
12. How big a difference does the donation make?
13. A donation can significantly increase operational effectiveness leading to improved social impact.